



# JANUS

INTERNATIONAL AUSTRALIA



**THE  
LEADERS IN  
SELF STORAGE  
AND ACCESS  
CONTROL  
SOLUTIONS**



## ABOUT US

**Janus International is the global leader for self storage solutions, specialising in the design, manufacture, and installation of high-quality self storage units. We work with clients across Australia and New Zealand, and have connections with facilities in the USA, Asia, and Europe. Our solutions help clients become the most efficient and profitable operators in the industry, redefining their customer experience.**

Established under the Steel Storage brand in Brisbane in the 1990s, Janus Australia sees clients as part of the team and joins their journey from the start to end, sharing our skills and experience along the way. We are also experts in access control technologies- offering the award-winning Noke™ Smart Entry system.

The R<sup>3</sup>> program takes aging self storage facilities and helps owners and operators maximise their space, all while improving the safety, aesthetics and functionality of older facilities.

Our experienced project managers are on call to answer your questions and tailor the perfect solution for every stage of the self storage life cycle.

Janus Australia is your long-term self storage solutions partner, not just for today but for a lifetime.

## WHY WORK WITH JANUS AUSTRALIA?

- ▶ **Part of the world's leading supplier of self storage and access control solutions**
- ▶ **Advanced manufacturing site in Australia**
- ▶ **Complete end-to-end solution from design to installation**
- ▶ **Free consultation, with over 30 years' experience**
- ▶ **Dedicated project manager to guide you through the process**
- ▶ **Products are designed to last using the highest quality materials**

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# PRODUCTS

## AT A GLANCE

Choosing a supplier for your self storage requirements can seem like a big decision. You want a company that has both experience and innovation, and that's where Janus comes in.



### UNIT PARTITIONS

Durability, installation and ease of maintenance define our unit partitions. Each product integrates to produce a clean neat appearance that greatly increases the user experience.



### DOORS

Tough, secure, attractive and ultra reliable, these are just some of the words used to describe our door solutions. Complementing our unit partitions solution, Janus Australia offers a full line of roller and swing doors in varying sizes, colours and finishes for all types of self storage facilities.



### LOCKS & LATCHES

Our self storage locks and latches provide benefits such as minimal corridor intrusion, ergonomic design, sophistication, and style. The lock is set at the optimal height for customer use, making this an easy-to-use system. These high-quality and durable products provide security and a contemporary look and feel.

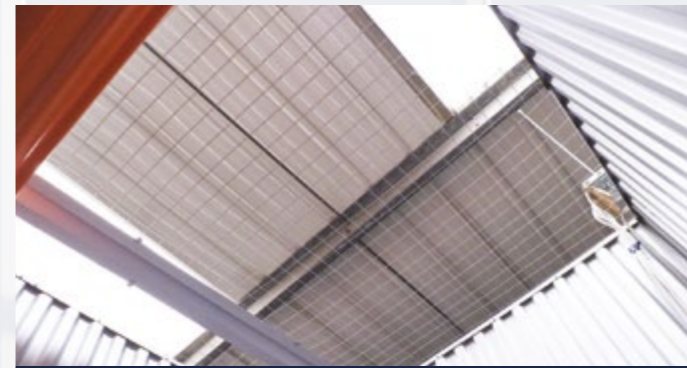


### LOCKERS

A locker option provides you with an extra range of storage sizes to rent to your customers. By utilising smaller areas and tucking away lockers into unused spaces, your facility's income-generating capacity is maximised, building long-term value.

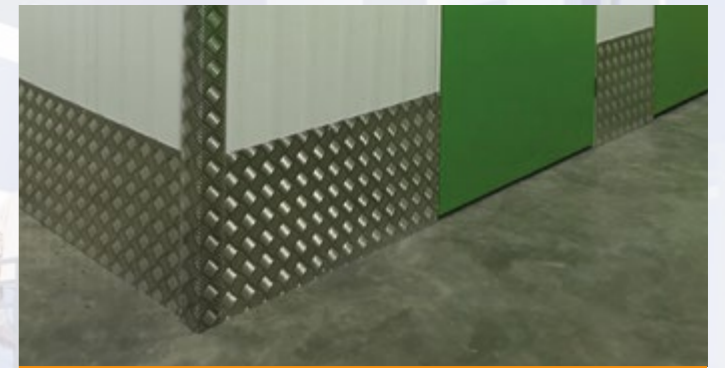
## PARTITION FIT OUT OPTIONS

To complete your units, alongside our products we provide several fit out options:



### MESH

Galvanised mesh is a cost-effective security solution, that allows light and air flow to enter inside the unit and is also corrosion protected. Durability, innovation, quick installation, and ease of maintenance characterise the Janus Australia mesh.



### CORNER PROTECTORS

Protect corridor corners from damage. Either as part or full corner height. Square, shallow, or deep-mitred profiles are available depending on the turning radius required.



### LIGHTING TRAYS

Make the hallway ceiling of a self storage facility economical as well as attractive. The lighting tray provides a clean finish to the hallway and maximises lighting which is appealing to potential customers.



## ACCESS CONTROL SYSTEM

Our Nokē™ Smart Entry System is truly changing the self storage access control game. Nokē™ is a Bluetooth electronic lock and total access control system that allows your customers to easily enter your self storage facility and their unit from a smart device. The many benefits include an easy-to-use application for tenants and operators, enhanced security features and other operational efficiencies.



### NOKĒ™ ONE

**Nokē™ ONE** is an electronic smart lock that fits on the outside of the individual self storage unit door. These smart locks fit seamlessly to both roller doors and swing doors and were designed to improve security of individual self storage units while also making life easier for site managers by automating the lock check and overlocking processes. This wireless locking system is the ideal retrofit solution for any facility.

- ▶ ON DOOR PLACEMENT
- ▶ 2-YEAR BATTERY LIFE
- ▶ QUICK INSTALLATION TIMES
- ▶ THERMAL MOTION SENSOR

## SOLUTIONS



### DESIGN & SPACE PLANNING

Good design is critical for the success of self storage in today's competitive business environment. Maximising the net lettable area of a self storage facility footprint while maintaining regulatory compliance is our specialty at Janus Australia.



### MANUFACTURE

Janus Australia uses only the very best quality materials in all the products we manufacture including our patented partitioning system, high gloss corridor panelling systems, swing doors and door locks.



### INSTALLATION

Janus Australia has the best installation teams in the self storage industry. We are aware that time is money, and our goal is to deliver every project defect free in the fastest possible timeframe.



### SUPPLY ONLY

This solution is recommended for those who don't require a full installation service. We can provide you with our consultancy service in addition to our supply only solutions.

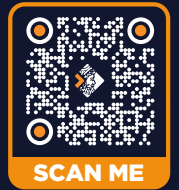



### SERVICE AND FACILITIES

Janus Australia provides comprehensive self storage maintenance solutions. Our skilled team can assist with all aspects of building repairs and maintenance.

## UPGRADING YOUR FACILITY WITH R<sup>3</sup>

- ▶ R<sup>3</sup> > Restore Rebuild Replace
- ▶ The R<sup>3</sup> > program takes aging self storage facilities and helps owners and operators maximise their space, all while improving the safety, aesthetics and functionality of older facilities.
- ▶ Complete end-to-end solution from design to installation
- ▶ The concept of R<sup>3</sup> > itself is very straightforward: replacing your unit doors, optimising your unit mix and idle land, adding a more robust security solution all help you do two important things:
  - Charge higher rental rates.
  - Compete with modern self storage facilities and large operators.



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